



The Waterfall Effect

Six Principles for Productive Leadership

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Managing Partner



Management Team



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Developing Field Vision



Keeping the Glass Half-Full



Leveraging the Value of Silence



Peeling Back the Onion



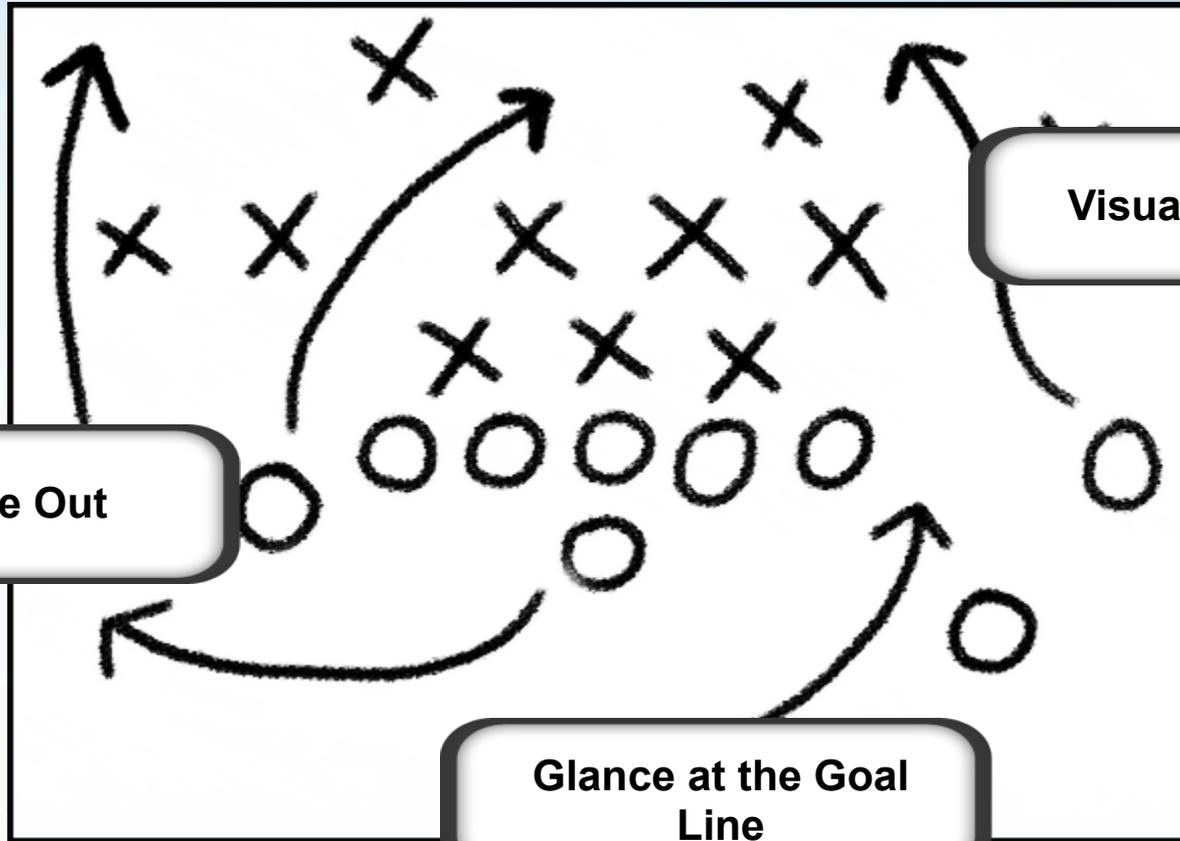
Setting the Bar



Triaging Priorities

Developing Field Vision

The Need to Assimilate and Respond to Dynamic Environments



Call Time Out

Visualize the Path

Glance at the Goal
Line

Keeping the Glass Half-Full

The Impact of Attitude on Group Psyche

**Cultivate Every
Relationship**



**Embrace the Risk of
Failure**

**Mandate Dignity &
Respect**

Leveraging the Value of Silence

The Benefits of Being Quiet



Engagement is
Something ***They*** Do

Count to Five

Take “Me” Time

QuietSpacing®

Peeling Back the Onion

The Reward of Uncovering the Hidden Potential in Others



Mentoring Redux

Guide v. Direct

**Hire Yourself Out of
a Job**

Setting the Bar

The Importance of Establishing & Maintaining Proper Expectations

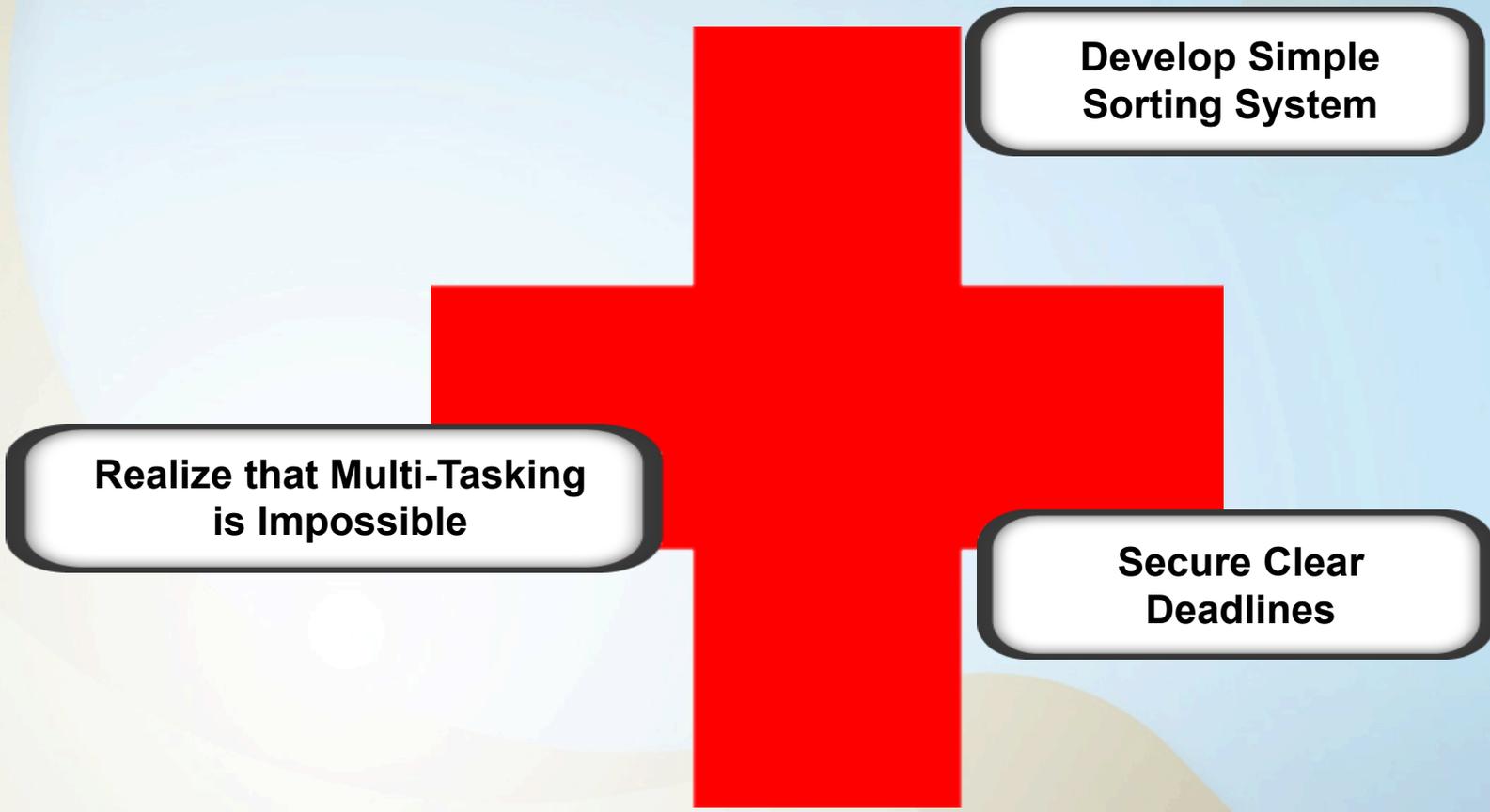
Start on the Right
Foot

Clarity is King

Be a Hero, Not a
Zero

Triaging Priorities

The Reality of Constant Appraisal of What Needs Doing “Now”



WHAT
WHO
WHY
HOW



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